



te lintelo systems bv
photonics. our passion!

ACCOUNT MANAGER

Organisation and culture

Te Lintelo Systems operates in the world of photonics, offering products and solutions in the field of: lasers, fiber optics, optical components, spectroscopy, imaging, interferometry, opto-electronics, light metrology, and many more). For almost 40 years we are a well-known and respected partner to both our customers and suppliers. Our focus is finding the best photonics solutions, no matter how challenging the application and to build long thriving relationships, based on our core values, such as: honesty, customer focus and a high level of service and expertise. We are a flexible organisation with a modern mindset, that gives its employees the right tools and help to thrive and become successful. By joining us you will become part of a successful and growing organization, that works on projects that will shape the world of tomorrow.



Your Role

- Generate new business and business opportunities, within the Benelux market.
- Maintain and further develop customer relations with existing customers.
- Offer the best photonic solutions and products, to our customers, with back-up from your expert colleagues and high-end partners
- Visiting customers, partners, and trade shows.

What we offer

- Excellent employment conditions, both primary and secondary, such as:
 - Salary.
 - Company car, laptop, phone.
 - Bonus.
- The ability to work flexibly from home and in the office (Zevenaar).
- To become a member of an organization filled with energetic and passionate colleagues who are willing to share knowledge and to help you further grow, both as a person and professional.

You

- Are in the possession of a technical bachelor's or master's degree, or possess an equivalent qualification.
- Have applied your technical expertise in commercial roles, showcasing a proven track record of value- and multi-level selling, and are looking for a next challenge.
- Have strong customer focus, are a dynamic team player with a hands-on mentality.
- Have excellent communication skills in Dutch and English, both in word and writing.

Did we get your interest? Great!

We are excited to get to know you, too!

Please send your application and CV to **Matthijs de Wit** @ Matthijs@tlsbv.nl

At the **start of your career** and interested in the possibilities we have for you? Please reach out and we are more than happy to explore the options together with you over a cup of coffee.